



MAY  COMPANY

RETAIL & LEISURE SPECIALISTS

Services

- LANDLORD LEASING
- ACQUISITION & TENANT REPRESENTATION
- DISPOSALS & SALES
- INVESTMENT & DEVELOPMENT
- LEASE CONSULTANCY
- TOWN PLANNING
- BUSINESS RATES

Sectors

- A1 RETAIL, FOOD & COFFEE SHOPS
- A3 RESTAURANTS
- A4 PUBS & BARS
- LATE NIGHT SECTOR
- GAMING – BINGO, CASINO
- HEALTH & FITNESS
- CINEMA & BOWLING
- ALTERNATIVE LEISURE –
INDOOR PLAY AND COMPETITIVE SOCIALISING



MAY & COMPANY IS A SPECIALIST FIRM OF CHARTERED SURVEYORS AND PROPERTY CONSULTANTS, WITH EXTENSIVE EXPERIENCE IN THE RETAIL, FOOD & BEVERAGE AND LEISURE PROPERTY SECTORS.

The team has a wealth of knowledge and contacts and operates on a national level, acting for Developers, Landlords, Investors and Occupiers. We are able to work on a retained or per project basis, at all times working confidentially and to the highest professional standards.

Our Agency services include Leasing, Acquisitions and Disposals for Landlords, Investors, Institutions and Developers, specialising in High Street, Retail and Leisure Parks and Shopping Centres all over the UK. We have also advised some of the largest and best known names in the pub, restaurant and leisure sectors on: Acquisitions and Disposals, Estates and Asset Management, growth strategy, lease negotiation, mitigating property costs, through to single asset or corporate group sales.

As a RICS Regulated firm of Property Consultants, we are able to offer clients a complete real estate advisory service, specialising in Agency Leasing & Acquisitions, Lease Advisory (Rent Review, Renewals, Regears, Expert Witness), Planning and Business Rates mitigation.

Our approach revolves around combining our skills and expertise to deliver a tailored solution on behalf of our clients. Working with start-ups, SME's and national chains, we apply a strategic and targeted focus to all that we do, whether it's working off-market or giving a project full market exposure. By aligning our client's objectives with our own and a careful assessment of the commercial landscape and the opportunities, we are able to add significant value to their business.

About us

Corporate sale

Rush Fitness Group

May & Company were appointed to sell the entire share capital in Rush Fitness Group, who operated three large fully fitted and trading branded budget gyms with over 12,000 members.

By breaking up the group, two clubs were sold to Cardiff based operator Bay Leisure PLC, with the remaining Aylesbury club sold to The Gym Group
This strategy achieved far beyond our clients' pricing expectations.



Restaurant acquisition

Bon Pan Asian

May & Company are solely appointed acquisition agents for Bon Pan Asian buffet and their latest brand Naked Noodle.

In February 18, we advised on the acquisition of Bon's latest site a 13,500 sq ft former Poundworld site at Rockspring's Clayton Square scheme. We are currently seeking further sites for both the Bon Pan Asian and Naked Noodle brands.

Landlord leasing

Veeno

On behalf of private Landlord clients May & Company were instructed to carry out a full marketing campaign of the former Caribsoul restaurant in prime George St Croydon.

With significant interest in the site, we let the restaurant to a franchisee of the growing Veeno wine bar café concept, which is expected to open mid 2018.



Rent review

World's End pub, Brighton

May & Company are delighted to have been instructed by real estate management firm Capreon to advise on the rent review at the World's End pub in Brighton which offers over 50 craft beers, Asian food offer, a games arcade and escape room.



Landlord leasing

Turtle Bay

May & Company were asked by private Landlord clients to advise in an off-market capacity with regard to the reletting of the former Post Office on the High Street at Southend-on-Sea.

Firm interest was secured from leading Caribbean restaurant group Turtle Bay, and the transaction was subject to a change of use and premises licence, and let at an excellent market rent.



Gym acquisition

FirstLight Cycle

Acting on behalf of FirstLight Cycle, May & Company acquired 8,500 sq ft of space adjacent to John Lewis at Westfield London's £600m extension.

A first in London, the concept is a pioneering fully immersive indoor cycling experience bringing together cutting-edge sunlight simulation technology, visual backdrops, and pitch-perfect acoustics and will be the largest boutique fitness studio in the UK.

What we do

Who we work with

Landlords/Investors/Developers

CAPREON

CYGNET
PROPERTIES AND LEISURE PLC

CITRUS
GROUP

PARK LANE ESTATES

FORDGATE
GROUP

Englander Group

CITIZEN
LIVING

LINEA HOMES

Tenants/Operators

BAN
PAN ASIAN
RESTAURANT

Bayley
& Sage

HUMMUS BROS

FIRST LIGHT

Eddie Catz
Play Party Eat

Shapers

RED
COMB
PUBS

L'ORCHIDÉE
BOUTIQUE PATISserie

Party
WORLD

THE
ESPRESSO
ROOM

inhere

Rock Up

taylor st.
BARISTAS

REDEMPTION
ROASTERS

LH

PIZZA UNION

SAINT ESPRESSO

places
for people



Samuel May MRICS
DIRECTOR | AGENCY LEASING & ACQUISITIONS

Samuel started his career at Brecker Grossmith, asset managing a number of mixed use Central London portfolios. Thereafter, he established a following within the speciality coffee, leisure and fitness sectors. In 2013 he joined the London Licensed & Leisure department at Colliers International where he was involved in Leasing, Acquisition and Disposal work on behalf of some of the largest licensed property operators in the UK. In May 2016, he set up May & Company to provide Landlords, Developers and Occupiers with Leasing, Acquisitions and Disposals advice specialising in the Food & Beverage, Health & Fitness and broader Leisure sectors.

020 3503 0635 / 07742 256 873 | samuel@mayandcompany.co.uk



Justin Lester BA (Hons) MRICS FSAC ACIARB
LEASE ADVISORY CONSULTANT

With over 20 years' property experience, Justin has significant experience having worked at Cushman & Wakefield, Chesterton, BNP Paribas Real Estate and LSH. He specialises in rent reviews and lease renewals nationwide, including preparation of expert witness reports. He has worked closely with a wide mix of landlord and tenant clients, advising on high street, shopping centre and out of town retail, restaurant and leisure properties. He enjoys long-term working relationships with a number of clients, and has a thorough, no-nonsense and pro-active approach to get the best out of their property.

020 3503 0635 | justin@mayandcompany.co.uk



Ian Landau BSc (Hons) MRICS
BUSINESS RATES CONSULTANT

A Business Rates expert, Ian was a member of the rating teams at Gerald Eve and CB Richard Ellis, where he represented a diverse mix of clients, ranging from blue chip listed companies to smaller single property operations, successfully negotiating rates reductions on every single category of property. At May & Company, Ian specialises in Business Rates mitigation and strategy in relation to retail, restaurant and all types of leisure properties.

020 3503 0635 | ian@mayandcompany.co.uk



Simon Birnbaum BA DIP UPI MRTPI
TOWN PLANNING CONSULTANT

Simon is a Chartered Town Planner with over 36 years experience including over 15 years as Strategic Town Planning Manager for Tesco. He has managed projects across all sectors and at all stages in the planning process, including judicial review. He has dealt with the CBI, Department of Communities and Local Government and the National Retail Planning Forum and is a sought after presenter and speaker. At May & Company Simon advises both occupier and landlord clients focusing on retail, food and a variety of leisure uses.

020 3503 0635 | simon@mayandcompany.co.uk

who we are



May & Company Real Estate Advisors Limited

3rd Floor | 207 Regent Street | London | W1B 3HH

+44 (0)20 3503 0635

info@mayandcompany.co.uk

www.mayandcompany.co.uk